

Is this \$32 Million Turnkey Mansion the Most Glamorous Hamptons Estate for Sale?

AUG 26, 2016 @ 06:38 PM



Kristin Tablang, FORBES STAFF 
I cover luxury, culture, and design. [FULL BIO](#) ▾

In a land teeming with multimillion-dollar homes—each replete with all the trimmings—it’s often difficult to differentiate one luxurious spread from another. But Southampton’s newest kid on the block—now on the market for \$32 million—is markedly one of a kind. Nestled on a two-acre compound with deeded ocean access, 101 Pheasant Lane showcases a cottage-style residence with a shingled facade that typifies classic East Coast architecture—a look rarely seen on new builds.



Comprised of nine bedrooms, 11 full baths, and three partial baths, the 10,000-square-foot home was outfitted by designer-architect Achille Salvagni, who oversaw every interior aspect—from carpeting and furnishings to fabric and art. Clad in pastels meant to evoke the frothy palettes seen in homes along the Amalfi Coast in the 1940s and '50s, the contemporary dwelling is “Southampton through an Italian looking glass,” he says

Living room



Family den



All materials for the house—from marble to wood to upholstery—arrived in huge containers shipped from Rome, along expert Italian craftsmen who were flown in to ensure every fitting was properly installed. Offered fully furnished, the home showcases a mix of carefully curated pieces—among them limited-edition and vintage finds and furniture and light fixtures designed by Salvagni himself. “We ensured that even private rooms enjoyed the same emphasis on luxury and detail as the formal rooms used for entertaining,” he notes.



Breakfast nook

Entrants are ushered into a vaulted entry gallery that connects to the living room, library, dine-in chef's kitchen, and formal dining area on the first floor, which provides access to a junior master suite and a breezeway that leads to the garage and a guest apartment with two bedroom suites.



Kitchen



Formal dining room

Upstairs lie three more guest rooms and the master suite, which boasts a private deck, his-and-hers baths, and custom walk-in closets.



Master suite



Credit: Sotheby's International Realty

The finished lower level features a wine cellar, a gym, a dance studio, a sauna and steam room, and a billiards lounge with a built-in bar—not to mention “the most luxurious cinema room in the Hamptons.”



Billiards lounge



Theater

And several patios and covered decks overlook the manicured grounds, which also contain a 60-foot heated pool, a cabana, and a sunken, all-weather tennis court.



Master suite deck – Credit: Sotheby's International Realty

Follow Kristin on [Instagram](#) and [Twitter](#) and visit her [website](#) to view her complete works.